



CAPITOL CARBONIC CUTS HYDRAULIC CONSUMPTION BY 75% AFTER USING MYSTIK® JT-9® LEAKSHIELD® AW HYDRAULIC OIL 46

The largest independent dry ice manufacturer and distributor on the East Coast, Capitol Carbonic, specializes in dry ice products for strict biomedical research institutions, farms and the e-commerce industry. Reducing their downtime and cost savings were key factors in switching to Mystik JT-9 LeakShield AW Hydraulic Oil 46.

Always looking to solve problems for their customers, A-TECH Hydraulics, their local supplier, proposed changing to Mystik JT-9 LeakShield AW Hydraulic Oil 46. The premium Mystik hydraulic oil meets the tough requirements of most manufacturers' equipment.

Although the per-gallon prices were more than what they were using, the reduction in downtime and waste resulted in overall savings to their

bottom line. Capitol Carbonic cut their hydraulic oil consumption by 75% because the seal-swell prevention additive helped them reduce leaks in their equipment and the green dye allowed them to immediately identify leaks.

This reduction in product consumption also meant they could optimize their packaging, eliminating costs like disposal fees from their bottom line.



"Downtime costs us probably 6,000 to 10,000 dollars an hour, pushing a lot of customers back. Since we've switched to Mystik, we've had minimum downtime on the hydraulic side, which is saving us money in the long run even though the Mystik hydraulic oil is a higher price than our previous vendor's oil."

Paul Weldon,
General Manager for Capitol Carbonic

DRY ICE MANUFACTURING PROFILE:



- Dry ice expert with over 100 years of experience
- Headquarters: Catonsville, Maryland
- Manufacturing & Packaging Facility: Baltimore, Maryland
- Distribution partners in Delaware, Pennsylvania and Virginia
- Product Composition: Whole block and specialty cut dry ice, pellets, blasting ice, EPS & gel packs, Polyethylene insulated shipping and storage containers



The Solutions-Focused Approach to Sales

Mystik Lubricants experts and the A-TECH Hydraulics team detected that Capitol Carbonic was having significant hydraulic leakage on their seals and would switch their oil out every six months. By working with Capitol Carbonic's General Manager, Paul Weldon, A-TECH recommended Mystik JT-9 LeakShield AW Hydraulic Oil 46 to solve their downtime and consumption problems. This quality, anti-wear, anti-leak and anti-foam hydraulic oil is formulated for use in modern high and low-pressure industrial and mobile hydraulic systems and is dyed green for easy visibility if leaks do occur.



"I've been working with CITGO® and Mystik Lubricants for a little over a year. I've sold different lubricants in the last 40 years and beyond a shadow of a doubt, CITGO is the easiest company to work with."

Dave Jones,
Business Development Manager for
A-TECH Hydraulics



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To place an order, contact Order Management at 800-331-4068. For additional product information or technical support, contact LubesHelp@CITGO.com or 800-248-4684.

